

15 QUESTIONS TO ASK YOUR REALTOR

Courtesy of Mark Anderson, Park 52, Inc. (253) 381-3423

Member of the Council of Residential Specialists (CRS), and an Accredited Buyers' Representative (ABR)

1. How long do you plan to be in the business?
2. What educational designations have you earned?
3. Are you a full time professional?
4. How many years have you been in the business?
5. Do you provide a home display book for prospective buyers?
6. What types of report forms do you provide to sellers?
7. Will you be marketing within my neighborhood?
8. May I see a sample property brochure or feature sheet?
9. May I have a copy of your written marketing plan?
10. May I see your resume?
11. How many homes have you sold?
12. Have you sold many homes in my area?
13. What should I do to prepare my home for sale?
14. What price range do you recommend for my home?
15. May I see your references?

